



Effective from 15.06.26

The terms specified in the information bulletin may be subject to change at the time of transaction execution.

For more details, please contact "AMIO BANK" CJSC  
 48 Nalbandyan Street, Yerevan 0010, RA  
 Tel.: +(37410) 59 20 20  
 Email: info@amiobank.am  
[www.amiobank.am](http://www.amiobank.am)

**AMIO-URGENT**

**Information Bulletin of Unsecured (Secured by Guarantees) Loans, Credit Lines, and Overdrafts Provided to Legal Entities and Individual Entrepreneurs**

1		General description of the loan product				
		Loan terms		Own resources		German-Armenian Fund "SME Support"
		Loan	Credit line / overdraft		Loan	
		Armenian dram, US dollar, Euro			AMD	
<b>1.1</b>	<b>Currency</b>					
<b>1.2</b>	Nominal annual interest rate (effective annual interest rate)	For loans: 12–60 months	Armenian dram (AMD)	15.5% (17.2-20.3%)	16.5% (18.4-21.5%)	12.5% (13.24%)
		For credit line/overdraft: 12–36 months	US dollar (USD)	12% (13.2-16.3%)	13% (14.4-17.4%)	
		For loans: 12–60 months	Euro (EUR)	10.5% (11.5-14.5%)	11.5% (12.6-15.7%)	-
		For credit line/overdraft: 12–36 months	Armenian dram (AMD)	15% (16.6-20.3%)	16% (17.8-20.9%)	-
		7–12 months term case	US dollar (USD)	11.5% (12.6-15.7%)	12.5% (13.2-16.3%)	
			Euro (EUR)	10.5% (11.5-14.5%)	11.5% (12.6-15.7%)	
<b>1.3</b>	Term (months)	7-60		7-36	12-60	
<b>1.4</b>	One-time service fee	1% of the contract amount			Not defined	
<b>1.5</b>	Condition for revision of the nominal annual interest rate	-			The nominal interest rate may be revised in the event of non-refinancing or termination of refinancing of the loan within the framework of program loans. The revision of the interest rate will be carried out in accordance with the terms of the loan financed with the Bank's own funds in force at the time of the revision.	
<b>1.6</b>	Interest rate (per annum) charged on the unused portion of the credit line/overdraft	-		0.5%	-	

1.7	<b>Grace Period</b>	Up to 6 months (for seasonal businesses), with the option to repay interest only	-	-
1.8	<b>Penalties and adverse consequences imposed in the event of the Borrower's failure to fulfill loan obligations</b>	<p><b>In the event that the Borrower fails to fulfill their obligations, the Bank has the right to:</b></p> <ul style="list-style-type: none"> <li>• Continue accruing interest on the overdue loan at the rate stipulated by the Agreement.</li> <li>• Apply a penalty of <b>0.13% for each day of delay</b> on both the overdue interest amount and the overdue principal amount.</li> <li>• In the event of repayment of overdue obligations, payments shall be applied in the following order: <ul style="list-style-type: none"> <li>1. Penalties/fines;</li> <li>2. Interest amounts;</li> <li>3. Principal amount.</li> </ul> </li> </ul> <p><b>Attention:</b> If the Borrower fails to fulfill or improperly fulfills their obligations, the Bank shall submit the relevant information to the Credit Bureau within <b>one business day</b>, where the Borrower's credit history is maintained.</p> <p>The Borrower has the right to obtain their credit history from the Credit Bureau <b>free of charge once per year</b>.</p> <p><b>Attention:</b> A poor credit history may hinder the Borrower's ability to obtain loans in the future.</p> <p><b>WARNING: YOUR PROPERTY MAY BE SUBJECT TO FORECLOSURE IN ACCORDANCE WITH THE PROCEDURE ESTABLISHED BY LAW IF YOU FAIL TO FULFILL OR IMPROPERLY FULFILL YOUR OBLIGATIONS UNDER THE LOAN AGREEMENT.</b></p>		
1.9	<b>Early Repayment Fee</b>	<ul style="list-style-type: none"> <li>• If the principal amount of the Loan exceeds AMD 5,000,000 or its equivalent in foreign currency, the Bank shall have the right to charge an early repayment fee of 3% of the repaid amount if early repayment is made during the first year of the Loan term.</li> <li>• If the principal amount of the Loan is up to and including AMD 5,000,000 or its equivalent in foreign currency, no early repayment fee shall be charged.</li> <li>• No early repayment fee shall apply in the event of early repayment of the principal amount of a credit line/overdraft.</li> </ul>	Not defined	
1.10	<b>Costs subject to reduction and not subject to reduction in the event of early repayment of the loan / credit line / overdraft</b>	<p><b>In the event of early repayment of the loan/credit line/overdraft:</b></p> <ul style="list-style-type: none"> <li>• The costs of interest, commissions, and service fees accrued on the utilized portion of the loan/credit line/overdraft shall be subject to reduction.</li> <li>• The following shall not be subject to reduction: <ul style="list-style-type: none"> <li>• penalties paid for non-performance or improper performance of the terms of this Agreement;</li> <li>• amounts paid for transfers made for the purpose of repayment of the loan/credit line/overdraft and/or payment of interest;</li> <li>• fees paid for the maintenance of accounts opened for such purposes;</li> <li>• payments made for notarial certification and state registration (where such services are applicable);</li> <li>• insurance premiums paid for insurance services unrelated to this loan/credit line/overdraft and voluntarily selected by the Borrower.</li> </ul> </li> </ul> <p>In the event of full early repayment of the loan/credit line/overdraft, any payments made in advance for months/days that were not actually utilized shall be refunded.</p> <p><i>(Applicable to loans, credit lines, and overdrafts granted within the scope of the Law of the Republic of Armenia on Consumer Credit.)</i></p>		

1.11	Loan holiday <sup>1</sup>	20,000 AMD	Not provided	
1.12	Repayment method	Interest payments: monthly; principal repayments: depending on the specifics of the business.	Interest: monthly Principal repayments: evenly from the midpoint of the term onward.	Interest payments: monthly; principal repayments: depending on the specifics of the business.
1.13	Procedure for calculating the interest rate	Interest is calculated on a daily basis based on the outstanding loan balance / the utilized portion of the credit line or overdraft.		
1.14	Minimum amount (including the group of affiliated companies and related persons)	AMD (Armenian Dram)	300,000	1,000,000
		USD (US Dollar)	600	-
		EUR (Euro)	600	-
1.15	Maximum amount (including the group of affiliated companies and related persons)	AMD (Armenian Dram)	15,000,000	15,000,000
		USD (US Dollar)	Equivalent to 15,000,000 AMD in USD <sup>2</sup>	-
		EUR (Euro)	Equivalent to 15,000,000 AMD in EUR	-
1.16	Purpose of the loan/credit line/overdraft	Financing of expenses related to business development and investments, repayment of other obligations.	Financing of business working capital needs and investments (machinery, equipment, industrial buildings, etc.).	
1.17	Method of disbursement of the loan	<ul style="list-style-type: none"> <li>• By non-cash transfer to the borrower's account held at the Bank</li> <li>• One-time payment</li> </ul>		
1.18	Loan application review fee	Not defined		
2	Bank fees			
2.2	Conditions, terms and tariffs for opening/maintaining bank accounts, providing statements, copies thereof, references and other information	<a href="#">In accordance with the tariffs for services provided by "AMIO Bank" C.JSC to resident legal entities and individual entrepreneur clients.</a>		
3	Security			

<sup>1</sup> After 12 months of servicing, the client may apply once for a loan holiday (only for principal repayments) for a maximum period of 3 months (at the time of application, the client must have a positive credit history).

<sup>2</sup> For applications in the amount of AMD 10,000,000–15,000,000, the minimum average monthly turnover for the last 12 months must be AMD 5,000,000 according to tax reports. The calculation is based on the client's turnover from core business activity; revenue from the sale of fixed assets is not included.

3.1	<b>Security</b>	<p>Up to AMD 5,000,000 – guarantee of at least 1 individual guarantor</p> <p>AMD 5,000,001 – 15,000,000 – at least 2 individual guarantors, whereby:</p> <ul style="list-style-type: none"> <li>• In the case of individual entrepreneurs: one of the guarantors must be a family member of the borrower and, where applicable, the beneficial owner of the business</li> <li>• In the case of legal entity clients: the director, participants (shareholders holding 20% or more ownership interest), and, where applicable, the beneficial owner of the business</li> </ul> <p>In case of two or more guarantors, at least one guarantor must be a third party, meaning the guarantor cannot be a related person of the borrower or an employee of the respective business.</p>	
<b>4 Requirements to the borrower</b>			
4.1	Borrower	Individual entrepreneur or legal entity registered in the Republic of Armenia	
4.2	Requirements to the borrower	<ul style="list-style-type: none"> <li>• Age: 21–65 (for legal entities: shareholders holding 50% or more, the director, and the beneficial owner)</li> <li>• At least 6 months of actual and registered business activity; for amounts of AMD 10,000,000–15,000,000 – at least 12 months</li> <li>• Positive credit history in accordance with the Bank’s internal regulatory requirements</li> <li>• Creditworthiness assessment in accordance with the Bank’s requirements</li> </ul>	<ul style="list-style-type: none"> <li>• Age: 21–65 (for legal entities: shareholders holding 50% or more, the director, and the beneficial owner)</li> <li>• At least 12 months of actual and registered business activity</li> <li>• Positive credit history in accordance with the Bank’s requirements</li> <li>• Creditworthiness assessment in accordance with the Bank’s internal regulatory acts</li> </ul>
<b>5 Requirements to the guarantor</b>			
5.1	General requirements for the guarantor	<p>Individual or legal entity registered in the Republic of Armenia</p> <ul style="list-style-type: none"> <li>• Age: 21–65 (natural person) / except for a related guarantor /</li> <li>• Positive credit history in accordance with the Bank’s internal regulatory requirements</li> </ul>	
5.2	Claims against a third-party guarantor	<ul style="list-style-type: none"> <li>• At least 6 months of actual and registered business activity (for legal entities)</li> <li>• Registered income or ownership of immovable property (for individuals)</li> </ul>	<ul style="list-style-type: none"> <li>• Age: 21–65 (natural person) (except for a related guarantor)</li> <li>• Positive credit history in accordance with the SME support program and the Bank’s internal regulatory requirements</li> <li>• At least 12 months of actual and registered business activity (for guarantors engaged in business activity)</li> <li>• Registered income or ownership of immovable property (for individuals)</li> </ul>
<b>6 Additional conditions</b>			
6.1	Positive factors for loan application approval	<ul style="list-style-type: none"> <li>• Positive credit history</li> <li>• Availability of guarantors in accordance with the Bank’s requirements</li> <li>• Stable cash flows</li> <li>• Sufficient level of creditworthiness</li> <li>• Other factors</li> </ul>	
6.2	Reasons for loan application rejection	<ul style="list-style-type: none"> <li>• The borrower has not submitted the documents and/or information required for obtaining the loan</li> <li>• Non-compliance of the borrower with the loan product conditions</li> <li>• Based on the creditworthiness assessment, the borrower has been found to be not creditworthy</li> <li>• According to inquiries to the Central Bank Credit Registry of the Republic of Armenia and/or ACRA Credit Bureau, the borrower has a negative credit history</li> <li>• During the lending process, information has become known regarding the borrower that casts doubt on the accuracy of the information provided by the borrower or the repayment of the loan</li> <li>• Other cases defined by the Bank’s internal regulations or the legislation of the Republic of Armenia</li> </ul>	
6.3	Timeframe for decision on the loan application	The decision on approval/rejection of the loan/credit line/overdraft is made within 2 (two) business days after the Borrower submits all required documents.	
6.4	Procedure and timeframe for notifying the borrower about the decision on the loan application	The Borrower is informed of the outcome of the loan/credit line/overdraft application within up to 1 (one) business day, verbally or, upon request, also in writing.	

<b>6.5</b>	Maximum validity period of a positive decision on granting a loan/credit line/overdraft	The validity period of a positive decision on granting a loan/credit line/overdraft is 30 (thirty) calendar days from the date of the decision.
<b>6.6</b>	Timeframe for disbursement of the loan/credit line/overdraft to the borrower	Within 1 (one) business day after signing the contracts.
<b>6.7</b>	Place of loan/credit line/overdraft processing	Bank branches and the “Nalbandyan” service center (applications may also be submitted through the Bank’s official website online platform).

\* List of required documents for a third-party guarantor

#### **List of documents**

##### **List of required documents for loan approval**

1. Loan application form.
2. Identity documents – copies of passports, social cards, and ID cards of the individual entrepreneur, director, founders, and related persons.
3. Copies of state registration certificate, charter (for legal entities), and Tax Identification Number (if available).
4. For individual entrepreneurs and related persons: identity documents of spouses of owners/shareholders (if applicable), marriage certificate; in case of spouse’s death – marriage and death certificates; in case of divorce – divorce certificate (as applicable).
5. For legal entities – decision of the general meeting.
6. Tax reports (profit tax, VAT, turnover tax, patent-based, fixed tax, etc.) for the last 1 year; if the business activity period is less than 1 year, information is required for the available period.
7. License (if applicable).
8. Lease agreement or ownership certificate of the business premises (if available).
9. Cash register receipt or invoice (no older than 15 days, unless otherwise required by Armenian law).
10. Photos of the business premises.
11. In case of an authorized person – passport and power of attorney with consent for an ACRA inquiry.
12. Other documents as necessary.

##### **List of required documents for a third-party guarantor**

1. Application form.
2. Guarantor’s identity documents.
3. For legal entities: copies of passports, social cards, and ID cards of the individual entrepreneur, director, founders, and related persons.
4. For legal entities – decision of the general meeting.
5. Extract from the State Register regarding amendments to the charter.
6. For legal entities – tax reports for the last 6 months.
7. If necessary, a request may be made for documents confirming the guarantor’s income.
8. Ownership certificate of property belonging to the guarantor.

**ATTENTION:**

**Procedure for calculating the effective annual interest rate in the Bank**

Loan interest is calculated based on the nominal interest rate. The effective annual interest rate shows how much the loan will cost you if interest payments and all mandatory fees related to loan disbursement and servicing are made in the prescribed amounts and within the established deadlines.

The procedure for calculating the effective annual interest rate can be found below.

#### Formula for calculating the effective annual interest rate:

The effective annual interest rate of loans provided by the Bank is calculated in accordance with Regulation 8/01 "Explanations and Examples for Calculating the Effective Annual Interest Rate" and Article 13 of the Law of the Republic of Armenia "On Consumer Credit", according to the following formula:

$$A = \sum_{n=1}^N \frac{K_n}{(1+i)^{\frac{D_n}{365}}}$$

#### Where:

i – the effective annual interest rate (APR)

A – the loan amount (the initial amount of credit provided by the creditor to the consumer)

n – the number of the repayment payment

N – the number of the last repayment payment

Kn – the amount of the n-th repayment payment

Dn – the period from the date of credit disbursement until the date of the n-th repayment payment, expressed in number of days

i (the effective annual interest rate) can be calculated if the other variables are known from the credit agreement or otherwise.

#### Example of calculating the effective annual interest rate:

##### Example 1

Loan amount: AMD 1,000,000

Term: 24 months

Annual interest rate: 16%

Interest type: Fixed

Repayment method: Annuity / equal monthly payments of principal and interest /

Loan application review fee: not specified

One-time loan disbursement fee: not specified

Effective annual interest rate: 17.2%

Monthly payment amount: AMD 48,963

### Example 2

Loan amount: AMD 500,000  
Term: 48 months  
Annual interest rate: 17%  
Interest type: Fixed  
Repayment method: Annuity / equal monthly payments of principal and interest /  
Loan application review fee: not specified  
One-time loan disbursement fee: AMD 10,000

Effective annual interest rate: 19.7%  
Monthly payment amount: AMD 14,428

### Example 3

Credit line / overdraft amount: AMD 1,000,000  
Term: 36 months  
Annual interest rate: 15%  
Interest type: Fixed  
Repayment method: Annuity / equal monthly payments of principal and interest /  
Loan application review fee: not specified  
One-time loan disbursement fee: AMD 10,000

Effective annual interest rate: 16.95%  
Monthly payment amount: AMD 34,665

### Attention

- Depending on the loan amount, term, repayment frequency, and changes in the cost of ancillary services, the effective annual interest rate of the loan may differ from the above example.
- After making a positive decision on a consumer loan application, and prior to the conclusion of the consumer loan agreement, the Bank shall provide the Borrower with an INDIVIDUAL INFORMATION SHEET ON ESSENTIAL TERMS OF THE CONSUMER LOAN, in accordance with the requirements of Regulation 8/05 "Rules of Business Conduct of Financial Organizations" approved by the Central Bank of the Republic of Armenia (applicable to loans/credit lines/overdrafts provided under the Law of the Republic of Armenia "On Consumer Credit" and to individual guarantors).
- The Borrower has the right to unilaterally terminate the loan agreement without any justification within 7 business days following its conclusion, unless a longer period is provided in the agreement (cooling-off period). In this case, the Borrower is obliged to pay interest for the use of the loan amount, calculated in accordance with the effective annual interest rate specified in the agreement. No other compensation may be demanded from the consumer in connection with the termination of the agreement (applicable under the Law of the Republic of Armenia "On Consumer Credit").
- The Borrower has the right to perform (repay) obligations under the loan agreement early, regardless of whether such a right is provided for in the agreement.
- THE BORROWER HAS THE RIGHT TO COMMUNICATE WITH THE FINANCIAL ORGANIZATION THROUGH THEIR PREFERRED MEANS OF COMMUNICATION – BY POSTAL MAIL OR ELECTRONIC MEANS. RECEIVING INFORMATION ELECTRONICALLY IS THE MOST CONVENIENT OPTION. IT IS AVAILABLE 24/7, ELIMINATES THE RISK OF LOSS OF PAPER DOCUMENTS, AND ENSURES CONFIDENTIALITY.
- For the purpose of customer due diligence under the Law of the Republic of Armenia "On Combating Money Laundering and Terrorism Financing," the Bank may request additional documents or information from the Borrower under the "Know Your Customer" (KYC) principle, as well as ask additional questions during verbal communication (if such requirement arises).
- Based on the Foreign Account Tax Compliance Act (FATCA) agreement with the United States, the Bank may collect additional information to determine whether the Borrower is a U.S. taxpayer.
- In accordance with the Tax Code of the Republic of Armenia and the Common Reporting Standard (CRS) for the automatic exchange of financial account information, the Bank may collect and transfer certain information regarding non-resident customers' accounts and tax residency to the State Revenue Committee of the Republic of Armenia. If the required information is not provided, the Bank, in accordance with the Tax Code requirements, may be obliged to refuse (terminate) transactions on the Borrower's financial accounts, except for transferring funds to an account opened in another financial institution in the Borrower's name or disbursing funds in cash to the Borrower.

- “Your Financial Directory” ([www.fininfo.am](http://www.fininfo.am)) is an electronic system that helps individuals search and compare services and select the most efficient option for the Borrower (applicable under the Law of the Republic of Armenia “On Consumer Credit”).
- Changes in foreign exchange rates may affect loan repayments.
- You can find details about remote servicing via the “Remote Servicing | For Business | AMIO BANK”.

## **Information on Credit History**

### **Essence of Credit History**

Credit history is the collection of information about a customer’s assumed financial obligations, which reflects their financial commitments and repayment behavior.

Credit history includes data for the 5 years preceding the date of inquiry and reflects:

- Information on the amount of the customer’s obligations, annual interest rate, outstanding balances, and collateral pledged against those obligations.
- Payment history of the customer’s obligations, including delays in payments compared to the established schedule.
- Guarantees issued to other persons.
- Information on obligations of persons related to the customer.

Credit history does not contain personal character data.

### **Importance of Credit History**

Credit history is important because when applying for a loan, the Bank reviews the applicant’s credit history before making a lending decision and assesses how responsible the applicant is as a borrower.

A “negative credit history” may be a reason for rejecting financing.

### **Correction of incorrect or incomplete data**

If there are incorrect or incomplete data in the customer’s credit history, for the purpose of clarification and correction, the customer may inform “ACRA Credit Reporting” CJSC (hereinafter – the Credit Bureau) or directly contact the financial institutions that provided the information.

Notification to the Credit Bureau may be made by submitting a written application or electronically through the “My ACRA” personal online account.

The process for receiving, reviewing, and responding to customer complaints regarding credit reports issued by the Credit Bureau, as well as the sequence of actions, is defined by the “Dispute Resolution Procedure” of “ACRA Credit Reporting” CJSC.

### **Steps to Improve Credit History**

To improve credit history, it is necessary first to address the main factors that negatively affect it. In particular, overdue obligations should be repaid as soon as possible at the earliest opportunity.

- Make payments according to the established schedule, avoiding delays and demonstrating timely financial discipline.
- Reduce issued guarantees by decreasing their number and amount, and ensure full repayment of any overdue obligations related to them, if applicable.

- Avoid acting as a guarantor for unreliable individuals.
- Reduce the credit burden by partially or fully repaying existing loans.
- Avoid frequently applying for new loans.

Details are available at the [acra.am](http://acra.am).

#### **INFORMATION FOR GUARANTORS**

We inform you that:

- If the borrower fails to fulfill their obligations, you will be required to pay on their behalf; your credit history may be negatively affected, and your property may be subject to recovery.
- You will be provided with copies of the loan agreement, guarantee agreement, and repayment schedule.
- Communication will be carried out via the method chosen by you.
- You will be notified 7 days in advance about changes to the terms of the agreement (applicable to individual guarantors).
- A reminder regarding existing obligations will be sent 1 day in advance.
- In case of delayed loan repayment, you will be informed no later than 1 day after the delay occurs.

#### **THE GUARANTOR HAS THE RIGHT TO:**

- Request from the lender information on the outstanding loan balance at any time.
- Claim from the borrower reimbursement of any amounts paid by the guarantor on behalf of the borrower, as well as any other losses incurred by the guarantor due to the borrower's obligations.